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## PRESS RELEASE

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### TWPL clients stand out in IAM Awards 2018

The Woodhouse Partnership (TWPL) is delighted to announce that four of its clients ([HOFOR](#), [ISA](#), [INTERCOLOMBIA](#), and [CTEEP](#)) have been recognised at [IAM](#) Annual Dinner last month for their outstanding contributions and achievements in Asset Management. The number and calibre of nominations this year, representing a wide range of industries and countries, was extremely high. So the selection of these cases, by an expert international panel of judges, acknowledges a common theme of exceptional achievement.

TWPL's Managing Director, John Woodhouse, commented: *'We are delighted to see so many of our clients being honored at an international level, competing against a very high standard of other candidates. We are proud to be their trusted partners, supporting and guiding them through their business transformation, and at all stages of their asset management journey.'*

Lise Tarp-Johansen, Programme Manager of [HOFOR](#) in Denmark triumphed as the outright winner of the Individual Award for *'Transforming asset management despite the absence of any burning platform, business urgency or regulatory obligation'*. HOFOR is the largest utility organisation in Denmark, responsible for 7 businesses supporting the municipality of Copenhagen – and it has embraced better asset management practices because they are simply the 'right things to do' if you are responsible for complex, critical infrastructure. Lise spent 3 years investigating good asset



management practices and sources of expert support before recruiting TWPL to help develop and implement a 3-year improvement programme. The critical success factors in this case, included a very 'people-centric' introduction, with task-force projects to address reinvestment plans, asset risk management and critical spares/materials. Lise's project leadership, the close support of TWPL subject experts, and the establishment of an internal 'champions' group, has already yielded an evident change in culture as well as substantial tangible benefits. Read the full case study at <https://www.twpl.com/news/>

**Lise Tarp-Johansen, HOFOR Programme Manager, winner of the IAM Award for Asset Management achievements**

The runner up in the same Individual category was Víctor Diez-Valencia (pictured below), Technical Leader for the [ISA Group](#), based in Colombia, for his role in *‘Turning the supertanker: getting a major multinational utility to adopt asset management as a core competency’*. Back in 2011, following a major blackout incident in the country, he was tasked with exploring the scope for improved asset and risk management. Víctor carried out research and networked extensively with top management across the group, including liaison with companies in over 20 countries, industry regulators and professional bodies. With an emerging understanding of what needed to be done, ISA then selected [TWPL](#) as a strategic advisor/partner for the journey. 3 years later, with 5 group companies implementing ISO 55000 standards for asset management, and over US\$40 Million of attributed benefits, this has clearly been the right path to follow. The IAM recognition acknowledges Víctor’s clarity of purpose, patience and sustained commitment to support this multi-national roll-out of good asset management practices across Latin America. Read the full case study <https://www.twpl.com/news/>



Renato Bossolan, Project Manager, [CTEEP](#) was another runner-up, in this case for the prestigious Innovation Award for *‘Achieving major culture change in just 18 months through the introduction of Asset Management’*. CTEEP is one of the biggest utility companies in Brasil, facing significant challenges in very complex regulatory control and revenue model. The senior management team recognised that integrating and embedding an asset management system, based on PAS 55 / ISO 55001 standards, would help maintain the company’s momentum and keep their competitive advantage. They also introduced new tools and techniques to improve their decision-making processes, especially when justifying investment, asset renewals and maintenance costs. All of CTEEP’s 1600-strong workforce have been involved in the learning journey, transforming the company’s culture within just 18 months. Read the full case study <https://www.twpl.com/news/>



Sergio Jaramillo (pictured left), the young ‘Thematic Leader’ from Colombian power transmission company [INTERCOLOMBIA](#), was runner up in the NxtGen category for his rapid development and pivotal role in introducing cost/risk optimization methods for asset renewal decision-making. The citation recognised how he embraced the [SALVO](#) (Strategic Asset Lifecycle Value Optimization) process to improve transparency and consistency in decision-making at all levels

in the company. In just three years he has become an acknowledged expert, facilitating teams in the quantitative evaluation and optimization of cost, risk, performance and asset life cycle value. Read the full case study <https://www.twpl.com/news/>

[John Woodhouse](#), TWPL Managing Director, was also personally recognised at the dinner, with the presentation of the IAM President's Award for exceptional services to the Institute for over 20 years and, in particular, his recent development of guidance on Asset Management Maturity and Excellence. As a widely experienced and acknowledged subject matter expert, John has made a significant and sustained contribution to the IAM's work and development of the Asset Management discipline. His roles have included leading the development of the first ever asset management standard (BSI PAS 55), representing the UK as Subject Expert on the ISO Committee responsible for upgrading PAS 55 into the full International Standard, ISO 55000, authoring 3 books and various IAM subject guidance documents, including the first Asset Management Competencies Framework, the Asset Management Maturity Scale and Guidance and, in 2017, a guidebook for [Strategic Asset Management Planning](#) (SAMP).



**John Woodhouse (pictured left) with IAM President, Chris Newsome, OBE**

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<https://www.twpl.com/news/>

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## Notes to Editors

[HOFOR](#) is the 'Greater Copenhagen Utility', a 1200-strong organisation with responsibility for supplying power, water, wastewater, town gas, district cooling and district heating utilities, to the city of Copenhagen. They own the Amagerværket combined heat and power station situated in Copenhagen and are also building wind turbines both within and outside the city.

[INTERCOLOMBIA](#) is the biggest electrical transmission company in Colombia with national coverage. It has about 550 workers, and it is responsible for constructing, managing, operating and maintaining more than 10,500 km of network and 90 substations. INTERCOLOMBIA is a heavily regulated, predominantly operations and maintenance organization, present in 356 cities and towns in the country. It is already certified to ISO 9001, 14001, 27001 and 18001 and is working towards certification to ISO 55001.

[ISA Group](#) has over 40 subsidiaries in 8 countries around Latin America, with an asset base of over 44,000 km of transmission lines and 87,128 MVA (transformers / reactors). It transports more than 250.000 GWh/year, supplying electricity to more than 130 million people. ISA also builds about 5000 km with investments of over c.US\$3 billion/year.

[CTEEP](#) is a private company with a 30 year concession to deliver electricity to more than 50 million Brazilian homes. As they are strictly regulated by the Brazilian electricity regulator, [ANEEL](#), they are subject to many constraints, but with TWPL's help, support and guidance they have rapidly turned these into new opportunities for growth and development.

[The Woodhouse Partnership Ltd](#) (TWPL) is one of the best known, longest established and most respected sources of training, consultancy and support in the implementation of good asset management practices. Comprising a group of former senior industrial managers with unparalleled personal experience, TWPL has been assisting businesses in over 30 countries and most industrial sectors since 1995.

TWPL is an Endorsed Trainer, Endorsed Assessor and Corporate Member of the Institute of Asset Management (IAM). The TWPL Asset Management Academy, provides over 25 short courses, bespoke course development, online learning and Masterclass programmes, the IAM Certificate and Diploma qualifications and a range of competency assessment, development and support services. For more information visit: [www.twpl.com](http://www.twpl.com) and [www.assetmanagementacademy.com](http://www.assetmanagementacademy.com).

## Standards for Asset Management

**BSI PAS 55** was the first ever '*requirements specification for the optimal management of physical assets*'. First published in 2004, it rapidly became the accepted international benchmark for good practice in whole life cycle, optimized asset management. The 2008 update involved contributions from 50 organisations from 15 industries in 10 countries.

In 2012 the International Standards Organisation accepted it as the basis for a full ISO standard for good practices in asset management. The resulting **ISO 55000** family of standards were published in February 2014 and are becoming an expected competency for physical asset-intensive industries around the world. For more information please visit [www.ISO55000.info](http://www.ISO55000.info).